



CFBT

Get tomorrow's
office today.



The Official Office Technology
Company of the Buffalo Bills



The Official Office Technology
Company of the Buffalo Sabres



The Official Office Technology
Company of UB Athletics

OFFICE TECHNOLOGY ASSESSMENT, PROPOSAL AND INVESTMENT PLAN

EXCLUSIVELY FOR

Perry Public Library

April 13, 2026

Pricing information included in this proposal is valid for 30 days.

The contents of this proposal include confidential, trade-secret information and are solely intended for the use of company listed above. The contents herein may not be reproduced without full specific, written permission of Copier Fax Business Technologies, Inc. This is a proposal only and is intended to be informative in nature. Actual contract with terms and conditions, as well as final pricing, will be submitted upon request.



WELCOME TO OUR COMPANY

THANK YOU FOR CONSIDERING CFBT AS YOUR OFFICE
TECHNOLOGY SOLUTIONS PARTNER.

Based on our discussion and assessment of your business environment, the following proposal was customized to address your specific needs.

Our goal is to help you enhance productivity, maximize workflow, and improve efficiency throughout your organization.

CFBT remains dedicated and committed to the success of our partners. We promise to work hard to bring positive change to your organization. Throughout our partnership, we will continually work with you to promote efficiency and innovation in your business.

We appreciate the opportunity to work with you and we look forward to leading you towards Tomorrow's Office Today!

Sincerely,

David Scibetta, President



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ABOUT US

CFBT (formerly Copier Fax Business Technologies) is a nationally ranked technology provider that offers award-winning customer service, along with a wide range of hardware and software office technology solutions.

This family-owned and operated organization was founded in 1990 by the late Al Scibetta, and Andrea Scibetta, as a Konica Minolta dealership. In 1997, David Scibetta joined CFBT to oversee a major expansion in the company's technology services. Since then, the company has evolved to the full-service technology partner that they are known as today.

With over 30 employees, and the next generation at the helm, the company continues to be one of the leading office technology providers in the region, serving a wide range of business categories and sizes, including being the Official Office Technology Partner of the Buffalo Bills, Buffalo Sabres and UB Athletics.

The CFBT team believes that relationships are vital to business partnerships - especially in a community like Western New York. Strong customer service, charitable involvement, and efforts to build long-term relationships and loyalty with our clients and employees have defined the true strength of our company, and something we strive to share with every client.

OUR MISSION

To provide our partners with future-proof technology that fits their business and vision, moving forward together.



Al and David Scibetta
Founder and President of Copier Fax Business Technologies

COMPANY AWARDS

When we do it, we do it well. Many of the following awards have been awarded to CFBT for consecutive years.

Scan to learn more about us and to see our full list of awards



OUR TEAM



SCOTT RENTZ

DOCUMENT SOLUTIONS SPECIALIST

Member of CFBT since 2023

email: srentz@cfbtsolutions.com

office: (716) 853-5000 ext. 137



MPS MANAGER

Jenna Rocco

jrocco@cfbtsolutions.com

(716) 853-5000 ext. 132



CLIENT SUCCESS MANAGER

Kate Barrea

kbarrea@cfbtsolutions.com

(716) 853-5000 ext. 128



DIRECTOR OF I.T.

Jason Krempholtz

jkrempholtz@cfbtsolutions.com

(716) 853-5000 ext. 182



VP OF SERVICE

Jim Bodie

jbodie@cfbtsolutions.com

(716) 853-5000 ext. 113



DIRECTOR OF SALES

David DeMizio

ddemizio@cfbtsolutions.com

(716) 853-5000 ext. 130



PRESIDENT

David Scibetta

dscibetta@cfbtsolutions.com

(716) 853-5000 ext. 117

SERVICE & SUPPORT

DID YOU KNOW THAT YOU CAN NOW SUBMIT SERVICE AND SUPPORT REQUESTS ONLINE?

Visit our website www.CFBTSolutions.com for quick access to:

- Submit Service Requests
- Order Supplies
- Download Print Drivers
- Login to your MPS Manager
- Submit Meter Readings
- Download Brochures & Spec Sheets



Scan the QR Code to get started!

SERVICE

dispatch@cfbtsolutions.com

(716) 853-5000 ext. 110

IT SUPPORT

helpdesk@cfbtsolutions.com

(716) 853-5000 ext. 181

SUPPLIES

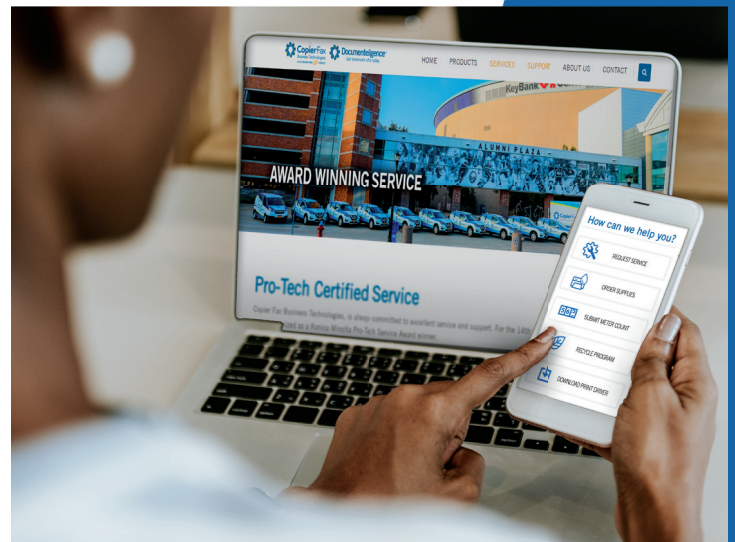
ptrac@cfbtsolutions.com

(716) 853-5000 ext. 129

METERS & BILLING

meters@cfbtsolutions.com

(716) 853-5000 ext. 116



CFBT is always committed to excellent service and support. We are proud to have been recognized for this commitment through over 18 consecutive years as a Konica Minolta Pro-Tech Service Award, an achievement received by only a small percentage of office technology providers in the United States.

KONICA MINOLTA AUTHORIZED
PRO-TECH
SERVICE CENTER



OUR RECOMMENDATION

FINANCIAL OVERVIEW



Equip. ID	Model	Serial	Location	BLK CLR	Rate	3 Mo Av.	6 Mo Av.	12 Mo Av.
A9384	KM 4000I	AA2M011016531	Reception Desk	BLK	.011638	1,853	1,585	1,726
				CLR	.072738	432	355	523

LEASE

KM c250i (A9384)

Lease Start Date..... October 27th, 2022
 Lease End Date..... October 27th, 2027
 Contract Type..... 60 Month FMV
Monthly Base Payment..... \$122.13

USAGE

KM c250i (A9384)

B&W Monthly Allowance..... 1,250 pages
 B&W Overage Rate..... \$.011638
 12 Mo Average Volume..... 1,726
B&W Monthly Average Usage Payment (1,726 - 1,250 = 476 x .011638)..... \$5.54

Color Monthly Allowance..... 250 pages
 Color Overage Rate..... \$.072738
 12 Mo Average Volume 523
Color Monthly Average Usage Payment (523 - 250 = 273 x .072738) \$19.86

Connect Pro Coverage

Price Per Month..... \$9.99

Total Average Monthly Expenditures..... \$157.52

Konica Minolta C251i



COLOR, SPEED: 25
PAGES PER MIN

MACHINE CONFIGURATION

DK-516 ENHANCED COPY DESK

MFP Connectivity

Fk-514 Fax Kit

NOTABLE FEATURES

- Up to 25 Page per minute printing / copying
- 200 impressions per minute auto-duplex scanning
- First Copy Out Time - 5.2/6.9 sec (mono/color)
- 10.1" touch screen with 90 degree tilt for ADA access
- SSD memory chips instead of hard disk drive
- Printable paper size: 3½" x 8½" – 12" x 18" & custom
- Banner printing on 11½" x 48" size paper
- Max Paper capacity - 6,650 sheets
- 52-300 g/m² printable paper weight
- Auto-rotate, deskew and despeckle
- Envelope printing out of tray 1 (70 envelopes)
- Mobile print (AirPrint (iOS), Mopria (Android))
- Blank page removal (copying and scanning)
- Secure Print

FINANCIAL RECOMMENDATIONS



Benefits Included in Pricing:

- Delivery, Installation, Networking, and training.
- Service agreement includes all toner, service calls, parts and labor.
- CFBT will return current c250i to leasing company and end current lease at no financial obligation to Perry Library.
- Volume has been adjusted to reflect current volumes and overage rates are lowered.

PAYMENT OPTIONS

Term	Payment
60	\$167.87

Does not include sales tax.

SERVICE

Black/White	1,500
Color	500

Mono copies. Additional copies billed at **\$0.0089** per Mono copy.

Color copies. Additional copies billed at **\$0.059** per Color copy.

** Service includes all parts, labor, toner, and service calls excluding paper and staples.*